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Securities code: 7483 June 13, 2017

To our shareholders:

Masayuki Nomura President **DOSHISHA CO., LTD.** 1-5-5 Higashi-Shinsaibashi, Chuo-ku, Osaka

# NOTICE OF THE 41ST ORDINARY GENERAL MEETING OF SHAREHOLDERS

You are cordially invited to attend the 41st Ordinary General Meeting of Shareholders of DOSHISHA CO., LTD. (the "Company"), which will be held as described below.

If you are unable to attend the meeting in person, you may exercise your voting rights by postal mail. Please indicate your approval or disapproval of the proposals on the enclosed voting form after reviewing the attached Reference Documents for the General Meeting of Shareholders, and return it by postal mail to reach us no later than close of business (5:30 p.m.) on Wednesday, June 28, 2017 (Japan Standard Time).

- 1. Date and Time: Thursday, June 29, 2017 at 10:00 a.m. (Japan Standard Time)
- 2. Place: DOSHISHA CO., LTD. Osaka Head Office, 11th Floor
  - 1-5-5 Higashi-Shinsaibashi, Chuo-ku, Osaka

#### 3. Agenda:

#### Matters to be reported:

- 1 Business Report and Consolidated Financial Statements for the 41st Term (from April 1, 2016 to March 31, 2017), as well as the results of audit of the Consolidated Financial Statements by the Accounting Auditor and the Audit & Supervisory Board
- 2. Non-Consolidated Financial Statements for the 41st Term (from April 1, 2016 to March 31, 2017) **Matters to be resolved:**

**Proposal 1:**Appropriation of surplus**Proposal 2:**Election of seven (7) Directors

#### **Reference Documents for the General Meeting of Shareholders**

## **Proposal 1:** Appropriation of surplus

Having identified the appropriate return of profits to shareholders as its most important management policy, the Company has made it its basic policy to, while bearing in mind the need to maintain a proactive and stable dividend, also consider the need to maintain internal reserves to fund further business expansion and to strengthen the corporate structure so that it can respond to changes in the business environment, as well as the need for a compensation system that reflects employee performance.

Taking into account factors such as future business expansion, the Company proposes the year-end dividends for the 40th Term and other appropriation of surplus as follows:

- 1 Matters related to year-end dividends
  - (1) Type of dividend property Cash
  - (2) Allocation of dividend property and total amount thereof
     ¥25 per common share of the Company
     Total amount of dividends: ¥887,980,700
     Note that the Company paid an interim dividend of ¥25 per share, bringing the dividend for the entire fiscal year to ¥50 per share.
  - (3) Effective date of distribution of dividends of surplus June 30, 2017
- 2. Matters related to other appropriation of surplus
  - (1) Item of surplus to be increased and amount of increase thereof General reserve: ¥2,500,000,000
  - (2) Item of surplus to be decreased and amount of decrease thereof Retained earnings brought forward: ¥2,500,000,000

## Proposal 2: Election of seven (7) Directors

The term of all seven (7) Directors expires at the conclusion of this General Meeting of Shareholders. The Company therefore proposes that seven (7) Directors be elected.

The candidates for Directors are as follows:

No.	Name (Date of birth)	Career summary, position and responsibilities (Significant concurrent positions outside the Company)		Number of the Company's shares owned	
	Masaharu Nomura (September 18, 1946)		Established the Company Took office as President Chairman and Chief Executive Officer (present position) oncurrent positions outside the Company	1,039,58.	
1		Director, Nomura Kosan YK			
	[Reasons for nomination as candidate for Director]				
	As the founder of the company, he has led the management of the company for over 40 years since its foundation and				
	developed the company into the distribution service group with its annual turnover exceeding ¥100 billion.				
	The Company has nominated him as a candidate to continue serving as Director due to his achievements that prove his				
	ability and insight as an operation		Line 1 de Comment		
		Jan. 1998 June 2004	Joined the Company Director		
		Apr. 2004	Managing Director, General Manager of PB		
		Apr. 2000	Division		
		May 2006	General Manager of Second Business Division		
		May 2000	Senior Managing Director		
		May 2010	Representative Senior Managing Director,		
			Officer In Charge of Investor Relations &		
	Masayuki Nomura		Public Relations	47.50	
	(June 3, 1972)	Apr. 2011	Representative Director and Executive Vice	47,50	
			President, Chief Director of Sales and Officer		
2			In Charge of Investor Relations & Public		
			Relations		
		Apr. 2014	President and Chief Operating Officer (present		
			position)		
	President, N		ignificant concurrent positions outside the Company		
			nt, Nomura Kosan YK		
	Director, MS SHOJI KK				
	[Reasons for nomination as candidate for Director]				
	He has abundant experience, achievements and insight into management, obtained through having acted in important				
	positions since joining the Company and serving currently as the President of the Company since April 2014.				
	The Company has nominated him as a candidate to continue serving as Director due to his ability, experience and insidely required for supervising and leading the administration of husiness matters				
	insight, required for supervising and leading the administration of business matters.				

No.	Name (Date of birth)		eer summary, position and responsibilities eant concurrent positions outside the Company)	Number of the Company's shares	
			· · · ·	owned	
		Feb. 1990 June 1995	Joined the Company Director		
		June 2001	Managing Director		
		Nov. 2002	Senior Managing Director		
		Dec. 2004	Vice President, General Manager of PB		
		Dec. 2004	Division		
		Mar. 2005	General Manager of PB Division and Officer In		
			Charge of Quality Assurance		
		Apr. 2006	Chief Director of Sales and Officer In Charge		
		1	of Investor Relations & Public Relations		
		July 2006	Chief Director of Sales, Officer In Charge of		
		5	Quality Assurance, Investor Relations & Public Relations		
		Feb. 2007	Chief Director of Sales, Chief Director of		
			Quality Assurance/Affiliated Companies		
	Townitkinstern		Business, and Officer In Charge of Investor		
	Toneri Kimbara		Relations & Public Relations	85,231	
	(August 5, 1952)	Apr. 2008	Chief Director of Sales and Officer In Charge		
3			of Investor Relations & Public Relations		
		July 2010	Chief Director of Sales		
		Apr. 2011	Representative Director and Executive Vice		
			President, Advisor to the President		
		May 2013	Advisor to the President and Officer In Charge		
			of Sales Planning		
		June 2014	Vice Chairman and Advisor to the Chairman		
		Cignificant a	(present position)		
		-	oncurrent positions outside the Company		
			President, Victoria Well Holdings Limited		
			President, Shanghai Comrade Trade Company Director, Life Net Co., Ltd.		
			Director, Karinpia Co., Ltd.		
			Director, Rainbow Warehouse (Shenzhen) Limited		
		Director, Lianyungang Brilliant Daily Products Co., Ltd.			
	[Reasons for nomination as candidate for Director]				
	The Company has nominated him as a candidate to continue serving as Director due to his abundant experience,				
	achievements and insight into management, obtained through having acted in important positions since joining the				
	Company and serving currently as the Vice Chairman of the Company since June 2014.				
		Oct. 1983	Joined the Company		
		May 1997	Eighth Business Company President		
		Apr. 2004	Executive Officer		
		June 2005	Director		
		May 2006	General Manager of Third Business Division		
	Kazuhiro Niki	May 2007	Managing Director	17,128	
	(November 1, 1955)	Apr. 2011	Director, Senior Managing Executive Officer		
4		July 2011	(present position) General Manager of the First Business Division		
4		Apr. 2017	General Manager of the First Business Division		
		Apr. 2017	and Executive Officer In Charge of Office in		
			Italy. (present position)		
	[Reasons for nomination as candidate for Director]				
	The Company has nominated him as a candidate to continue serving as Director due to his abundant experience,				
	achievements and insight into management, obtained through having abundant experience in sales activities of the				
	Company since joining the Company and serving currently as the Director and Senior Managing Executive Officer of				
	Company since joining the Con	mpany and servir	ig currently as the Director and Senior Managing Ex-	ecutive Officer of	

No.	Name	Career summary, position and responsibilities (Significant concurrent positions outside the Company)		Number of the Company's shares		
	(Date of birth)			owned		
	Takahiro Matsumoto (August 25, 1970)	Apr. 1994 Apr. 2012	Joined Daiwa Bank, Ltd. (now Resona Bank, Limited.) Joined the Company, Director of Corporate Planning Department			
		Aug. 2013	Supervising Director of System Development Department, Director of Corporate Planning Department, and Officer In Charge of Investor Relations & Public Relations			
		June 2014	Executive Officer, Executive Officer In Charge of System Development and Supervising Director of Financial & Accounting Department, Foreign Trade Operation	187		
5		Apr. 2015	Department and Business Management Department Supervising Director of Financial &			
			Accounting Department, Foreign Trade Operation Department and Business Management Department			
		June 2016	Director and Executive Officer In Charge of Financial & Accounting, Foreign Trade Operation and Business Management (present position)			
	[Reasons for nomination as can	didate for Direct	or			
	The Company has nominated him as a candidate to continue serving as Director due to his superior ability, experience					
	and insight into management, obtained through having extensive experience in the Management Department of the					
	Company since joining the Company and serving currently as the Director of the Company since June 2016.					
		Jan. 1972	Joined SHIMAMURA Co., Ltd.			
	Outside Director	May 1985	Director of SHIMAMURA Co., Ltd.			
		May 1987	Managing Director of SHIMAMURA Co., Ltd.			
	Chohachi Goto (February 9, 1945)	May 1990	Senior Managing Director of SHIMAMURA	1,948		
		N 2000	Co., Ltd.			
(		May 2009	Resigned from SHIMAMURA Co., Ltd.			
6	[Peasons for nomination as can	June 2015	Director of the Company (present position)			
	[Reasons for nomination as candidate for Outside Director] Based on his abundant experience obtained from the post of corporate manager for many years, the Company has					
	nominated him as a candidate to continue serving as Outside Director with his valuable opinions and insights regarding					
	the management of the Company, and the appropriate direction he provides for business execution.					
	[Tenure as Outside Director]					
	At the conclusion of this meeting, his tenure as an Outside Director of the Company will be two (2) years.					

No.	Name (Date of birth)		Career summary, position and responsibilities (Significant concurrent positions outside the Company)		
7	Outside Director Noriaki Kumamoto (November 9, 1947)	Apr. 1966         Mar. 2001         Mar. 2002         Mar. 2003         Mar. 2003         Mar. 2004         Mar. 2005         Jan. 2006         Mar. 2008         Apr. 2008         Mar. 2010         June 2015	<ul> <li>Appointed Police Officer with Osaka</li> <li>Prefectural Police</li> <li>Chief of Fuse Police Station</li> <li>Head of Criminal Administration Division,</li> <li>Criminal Investigation Department</li> <li>Head of Inspection Office, Police</li> <li>Administration Department</li> <li>Chief of Minami Police Station</li> <li>Head of Osaka City Police Department and</li> <li>Head of Organized Crime Division, Osaka</li> <li>Prefectural Police</li> <li>Head of Criminal Investigation Department,</li> <li>Osaka Prefectural Police Headquarters</li> <li>Resigned as Police Officer with Osaka</li> <li>Prefectural Police</li> <li>Head of Osaka Office of the Japan Safe Driving</li> <li>Center</li> <li>Resigned as Head of Osaka Office of the Japan</li> <li>Safe Driving Center</li> <li>Director of the Company (present position)</li> </ul>	owned 2,927	
	<ul> <li>[Reasons for nomination as candidate for Outside Director]</li> <li>Based on his extensive experience obtained through serving as Head of the Criminal Investigation Department at Osak Prefectural Police Headquarters and Head of the Organized Crime Division, he is always in a position to provide valuable opinions and insights regarding the management of the Company as well as appropriate direction for business execution.</li> <li>The Company has nominated him as a candidate to continue serving as Outside Director, because the Company has judged that, based on his extensive experience at the police, he can properly perform the duties of an Outside Director, nevertheless he has no direct experience of managing any private enterprises.</li> <li>[Tenure as Outside Director]</li> <li>At the conclusion of this meeting, his tenure as an Outside Director of the Company will be two (2) years.</li> </ul>				
3 4	<ul> <li>The Company engages in trancompany where candidate for</li> <li>The Company engages in tranwhere candidate for Director T</li> <li>There is no special interest bet</li> <li>The Company has designated rules of the Tokyo Stock Exch</li> <li>Chohachi Goto and Noriaki K</li> </ul>	isactions such as Director Masayul isactions such as Coneri Kimbara so ween any of the o Chohachi Goto ange, and has reg umamoto are car	a nonlife insurance operations outsourcing with No ki Nomura serves as President. goods procurement with Victoria Well Holdings L	mura Kosan YK, the imited, the company accordance with the 27 Paragraph 1 of the	

5. Chohachi Goto and Noriaki Kumamoto are candidates for Outside Director. Pursuant to Article 427 Paragraph 1 of the Companies Act, the Company has concluded a limited liability agreements with them to limit their liability, provided that they have acted in good faith and without gross negligence, to the extent defined by the laws and regulations. If both their appointments are approved, the Company plans to retain this limited liability agreements with both of them.