

Translation

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Summary of Consolidated Financial Results for the Year Ended March 31, 2024 (Based on Japanese GAAP)

May 9, 2024

Company name: DOSHISHA CORPORATION
 Stock exchange listing: Tokyo
 Stock code: 7483 URL <https://www.doshisha.co.jp>
 Representative: President, CEO and COO Masayuki Nomura
 Director and Managing Executive Officer
 Inquiries: In Charge of Financial & Accounting, Takahiro Matsumoto TEL 06-6121-5669
 Foreign Trade Operation.
 Scheduled date of ordinary general meeting of shareholders: June 27, 2024
 Scheduled date to file Securities Report: June 28, 2024
 Scheduled date to commence dividend payments: June 28, 2024
 Preparation of supplementary material on financial results: No
 Holding of financial results meeting: Yes (for institutional investors and analysts)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

(1) Consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2024	105,824	0.1	7,926	(1.6)	8,412	0.8	5,784	2.9
Year ended March 31, 2023	105,709	4.6	8,052	13.3	8,342	9.8	5,621	9.5

Note: Comprehensive income Year ended March 31, 2024 ¥7,005 million [25.9%]
 Year ended March 31, 2023 ¥5,564 million [6.8%]

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary profit/total assets	Operating profit/net sales
	Yen	Yen	%	%	%
Year ended March 31, 2024	169.42	167.31	7.2	8.4	7.5
Year ended March 31, 2023	164.34	–	7.3	8.7	7.6

Reference: Share of profit (loss) of entities accounted for using equity method

Year ended March 31, 2024 ¥– million
 Year ended March 31, 2023 ¥– million

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2024	102,701	84,284	80.1	2,410.12
As of March 31, 2023	98,188	79,704	79.4	2,283.42

Reference: Equity As of March 31, 2024: ¥82,283 million
 As of March 31, 2023: ¥77,958 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended March 31, 2024	5,377	(1,309)	(2,726)	54,187
Year ended March 31, 2023	7,121	(304)	(2,860)	52,639

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Dividend payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended March 31, 2023	–	30.00	–	35.00	65.00	2,219	39.6	2.9
Year ended March 31, 2024	–	35.00	–	40.00	75.00	2,560	44.3	3.2
Year ending March 31, 2025 (Forecast)	–	40.00	–	40.00	80.00		45.5	

Breakdown of year-end dividends for the fiscal year ended March 31, 2024:

Ordinary dividend of ¥35.00, and commemorative dividend of ¥5.00

Note: The company has revised the year-end dividend per share for the fiscal year ended March 31, 2024 from ¥35 to ¥40.

3. Forecast of consolidated financial results for the year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2024	54,100	4.3	4,450	4.3	4,500	2.6	2,950	0.6	86.41
Full year	110,000	3.9	9,000	13.5	9,100	8.2	6,000	3.7	175.74

4. Notes

(1) Changes in significant subsidiaries during the year ended March 31, 2024

(changes in specified subsidiaries resulting in the change in scope of consolidation): No

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No

Changes in accounting policies due to other reasons: No

Changes in accounting estimates: No

Restatement of prior period financial statements: No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2024	37,375,636 shares	As of March 31, 2023	37,375,636 shares
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Number of treasury shares at the end of the period

As of March 31, 2024	3,234,699 shares	As of March 31, 2023	3,234,655 shares
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Average number of shares during the period

Year ended March 31, 2024	34,140,944 shares	Year ended March 31, 2023	34,204,732 shares
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Reference: Summary of non-consolidated financial results

1. Non-consolidated financial results for the year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

(1) Non-consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2024	96,235	0.1	6,808	(3.6)	7,361	(8.1)	5,210	(8.7)
Year ended March 31, 2023	96,149	5.4	7,064	10.7	8,008	14.9	5,709	16.4

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Year ended March 31, 2024	152.61		150.71	
Year ended March 31, 2023	166.92		-	

(2) Non-consolidated financial position

	Total assets		Net assets		Equity ratio		Net assets per share	
	Millions of yen		Millions of yen		%		Yen	
As of March 31, 2024	93,968		77,279		81.9		2,254.48	
As of March 31, 2023	90,390		73,673		81.4		2,153.95	

Reference: Equity As of March 31, 2024 ¥76,970 million
 As of March 31, 2023 ¥73,537 million

2. Forecast of non-consolidated financial results for the year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

Percentages indicate year-on-year changes

	Net sales		Ordinary profit		Profit		Earnings per share	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen	
Six months ending September 30, 2024	49,700	5.3	3,850	(1.5)	2,650	(2.8)	77.62	
Full year	101,000	5.0	7,800	5.9	5,350	2.7	156.70	

* Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.

* Proper use of forecasts of financial results, and other special matters

Caution concerning forward-looking statements

The forward-looking statements, including the earnings forecasts shown in this document, include forecasts based on certain assumptions and plans available at the time of disclosure of this document. Actual results may differ materially due to risks and uncertainty regarding economic and industry trends, price competition, and exchange rate fluctuations.

Consolidated financial statements
Consolidated balance sheets

(Millions of yen)

	As of March 31, 2023	As of March 31, 2024
Assets		
Current assets		
Cash and deposits	52,639	55,187
Notes receivable - trade	255	271
Accounts receivable - trade	13,015	13,722
Electronically recorded monetary claims - operating	1,196	1,476
Merchandise and finished goods	7,896	8,889
Short-term loans receivable	12	5
Other	780	900
Allowance for doubtful accounts	(0)	(0)
Total current assets	75,796	80,452
Non-current assets		
Property, plant and equipment		
Buildings and structures	13,882	13,980
Accumulated depreciation	(5,781)	(6,163)
Buildings and structures, net	8,100	7,816
Land	9,385	9,385
Leased assets	974	1,089
Accumulated depreciation	(587)	(684)
Leased assets, net	387	404
Construction in progress	13	–
Other	2,255	2,343
Accumulated depreciation	(1,875)	(2,034)
Other, net	379	308
Total property, plant and equipment	18,266	17,914
Intangible assets		
Leased assets	45	18
Other	309	402
Total intangible assets	354	421
Investments and other assets		
Investment securities	2,200	2,683
Long-term loans receivable	7	1
Deferred tax assets	452	124
Other	1,118	1,109
Allowance for doubtful accounts	(7)	(6)
Total investments and other assets	3,771	3,912
Total non-current assets	22,392	22,248
Total assets	98,188	102,701

(Millions of yen)

	As of March 31, 2023	As of March 31, 2024
Liabilities		
Current liabilities		
Accounts payable - trade	6,047	6,487
Current portion of long-term borrowings	–	6,600
Lease liabilities	118	99
Income taxes payable	1,530	1,363
Provision for bonuses for directors (and other officers)	63	58
Provision for bonuses	5	11
Other	3,034	2,756
Total current liabilities	10,800	17,377
Non-current liabilities		
Long-term borrowings	6,600	–
Lease liabilities	313	324
Retirement benefit liability	677	641
Asset retirement obligations	10	10
Deferred tax liabilities	10	6
Other	72	57
Total non-current liabilities	7,683	1,040
Total liabilities	18,484	18,417
Net assets		
Shareholders' equity		
Share capital	4,993	4,993
Capital surplus	6,273	6,273
Retained earnings	71,614	75,008
Treasury shares	(5,105)	(5,105)
Total shareholders' equity	77,775	81,169
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	232	536
Deferred gains or losses on hedges	(270)	146
Foreign currency translation adjustment	245	404
Remeasurements of defined benefit plans	(24)	26
Total accumulated other comprehensive income	182	1,114
Share acquisition rights	135	309
Non-controlling interests	1,610	1,690
Total net assets	79,704	84,284
Total liabilities and net assets	98,188	102,701

Consolidated statements of income and consolidated statements of comprehensive income
Consolidated statements of income

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Net sales	105,709	105,824
Cost of sales	77,043	75,939
Gross profit	28,666	29,884
Selling, general and administrative expenses	20,613	21,958
Operating profit	8,052	7,926
Non-operating income		
Interest and dividend income	156	286
Gain on adjustment of accounts payable	11	6
Foreign exchange gains	29	106
Operations consignment fee of subsidiaries and affiliates	5	5
Subsidy income	4	1
Other	103	108
Total non-operating income	310	514
Non-operating expenses		
Interest expenses	4	5
Commission expenses	5	3
Cancellation penalty	–	5
Other	10	14
Total non-operating expenses	20	28
Ordinary profit	8,342	8,412
Profit before income taxes	8,342	8,412
Income taxes - current	2,657	2,520
Income taxes - deferred	(61)	(16)
Total income taxes	2,596	2,504
Profit	5,746	5,908
Profit attributable to non-controlling interests	124	124
Profit attributable to owners of parent	5,621	5,784

Consolidated statements of comprehensive income

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Profit	5,746	5,908
Other comprehensive income		
Valuation difference on available-for-sale securities	175	303
Deferred gains or losses on hedges	(478)	417
Foreign currency translation adjustment	124	324
Remeasurements of defined benefit plans, net of tax	(3)	50
Total other comprehensive income	(181)	1,097
Comprehensive income	5,564	7,005
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	5,380	6,715
Comprehensive income attributable to non-controlling interests	183	289

Consolidated statements of changes in equity

Fiscal year ended March 31, 2023

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	4,993	6,273	68,054	(4,459)	74,861
Changes during period					
Dividends of surplus			(2,061)		(2,061)
Profit attributable to owners of parent			5,621		5,621
Purchase of treasury shares				(646)	(646)
Net changes in items other than shareholders' equity					
Total changes during period	–	–	3,560	(646)	2,913
Balance at end of period	4,993	6,273	71,614	(5,105)	77,775

	Accumulated other comprehensive income					Share acquisition rights	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	56	207	180	(21)	423	–	1,427	76,712
Changes during period								
Dividends of surplus								(2,061)
Profit attributable to owners of parent								5,621
Purchase of treasury shares								(646)
Net changes in items other than shareholders' equity	175	(478)	64	(3)	(241)	135	183	77
Total changes during period	175	(478)	64	(3)	(241)	135	183	2,991
Balance at end of period	232	(270)	245	(24)	182	135	1,610	79,704

Fiscal year ended March 31, 2024

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	4,993	6,273	71,614	(5,105)	77,775
Changes during period					
Dividends of surplus			(2,389)		(2,389)
Profit attributable to owners of parent			5,784		5,784
Purchase of treasury shares				(0)	(0)
Net changes in items other than shareholders' equity					
Total changes during period	–	–	3,394	(0)	3,394
Balance at end of period	4,993	6,273	75,008	(5,105)	81,169

	Accumulated other comprehensive income					Share acquisition rights	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	232	(270)	245	(24)	182	135	1,610	79,704
Changes during period								
Dividends of surplus								(2,389)
Profit attributable to owners of parent								5,784
Purchase of treasury shares								(0)
Net changes in items other than shareholders' equity	303	417	159	50	931	174	79	1,185
Total changes during period	303	417	159	50	931	174	79	4,579
Balance at end of period	536	146	404	26	1,114	309	1,690	84,284

Consolidated statements of cash flows

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Cash flows from operating activities		
Profit before income taxes	8,342	8,412
Depreciation	752	803
Increase (decrease) in provision for bonuses for directors (and other officers)	6	(5)
Increase (decrease) in provision for bonuses	0	5
Increase (decrease) in allowance for doubtful accounts	(5)	(1)
Increase (decrease) in retirement benefit liability	21	37
Share-based payment expenses	135	174
Insurance claim income	–	(0)
Subsidy income	(4)	(1)
Interest and dividend income	(156)	(286)
Interest expenses	4	5
Decrease (increase) in trade receivables	(14)	(940)
Decrease (increase) in inventories	144	(974)
Increase (decrease) in trade payables	128	376
Increase (decrease) in accrued consumption taxes	(9)	114
Decrease (increase) in other current assets	(29)	(14)
Increase (decrease) in other current liabilities	(36)	53
Other, net	22	18
Subtotal	9,302	7,776
Interest and dividends received	156	284
Interest paid	(4)	(5)
Income taxes paid	(2,335)	(2,681)
Proceeds from insurance income	–	0
Subsidies received	4	1
Net cash provided by (used in) operating activities	7,121	5,377
Cash flows from investing activities		
Payments into time deposits	–	(1,283)
Proceeds from withdrawal of time deposits	–	283
Purchase of property, plant and equipment	(199)	(68)
Purchase of intangible assets	(82)	(231)
Purchase of investment securities	(21)	(22)
Proceeds from sale of investment securities	–	2
Proceeds from collection of loans receivable	13	13
Other payments	(17)	(8)
Other proceeds	2	6
Net cash provided by (used in) investing activities	(304)	(1,309)

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Cash flows from financing activities		
Purchase of treasury shares	(646)	(0)
Repayments of lease liabilities	(153)	(126)
Dividends paid	(2,060)	(2,389)
Dividends paid to non-controlling interests	–	(210)
Net cash provided by (used in) financing activities	(2,860)	(2,726)
Effect of exchange rate change on cash and cash equivalents	101	205
Net increase (decrease) in cash and cash equivalents	4,058	1,547
Cash and cash equivalents at beginning of period	48,581	52,639
Cash and cash equivalents at end of period	52,639	54,187