

Translation

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**Summary of Consolidated Financial Results  
for the Year Ended March 31, 2016  
(Based on Japanese GAAP)**

May 9, 2016

Company name: DOSHISHA CORPORATION  
 Stock exchange listing: Tokyo  
 Stock code: 7483 URL <http://www.doshisha.co.jp>  
 Representative: President and Chief Operating Officer Masayuki Nomura  
 Director Managing Executive Officer In  
 Inquiries: Charge of Financial & Accounting Foreign Toshihiro Fujimoto TEL 06-6121-5669  
 Trade Operation Business Management  
 Scheduled date of ordinary general meeting of shareholders: June 29, 2016  
 Scheduled date to file Securities Report: June 30, 2016  
 Scheduled date to commence dividend payments: June 30, 2016  
 Preparation of supplementary material on financial results: No  
 Holding of financial results meeting: Yes

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the year ended March 31, 2016 (from April 1, 2015 to March 31, 2016)

(1) Consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2016	110,843	6.9	8,736	33.5	8,921	25.4	5,754	28.5
Year ended March 31, 2015	103,647	(1.8)	6,543	(10.2)	7,114	(5.3)	4,477	1.3

Note: Comprehensive income Year ended March 31, 2016 ¥3,008 million [(51.7)%]  
 Year ended March 31, 2015 ¥6,235 million [30.7%]

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary income/total assets	Operating income/net sales
	Yen	Yen	%	%	%
Year ended March 31, 2016	156.27	155.28	10.1	12.3	7.9
Year ended March 31, 2015	120.07	-	8.2	10.7	6.3

Reference: Share of income of investments accounted for using the equity method

Year ended March 31, 2016 ¥- million  
 Year ended March 31, 2015 ¥- million

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2016	76,806	58,163	74.0	1,557.17
As of March 31, 2015	68,280	58,161	83.7	1,533.42

Reference: Equity As of March 31, 2016 ¥56,863 million  
 As of March 31, 2015 ¥57,182 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended March 31, 2016	5,483	(2,775)	3,634	32,993
Year ended March 31, 2015	4,741	581	(4,914)	26,736

## 2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Dividend payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended March 31, 2015	–	20.00	–	20.00	40.00	1,491	33.3	2.7
Year ended March 31, 2016	–	20.00	–	25.00	45.00	1,644	28.8	2.9
Year ending March 31, 2017 (Forecast)	–	25.00	–	25.00	50.00		–	

Details of interim dividends for the six months ended September 30, 2014

Ordinary dividends 15 yen Commemorative dividends 5 yen

Details of year-end dividends for the year ended March 31, 2015

Ordinary dividends 15 yen Commemorative dividends 5 yen

## 3. Forecast of consolidated financial results for the year ending March 31, 2017 (from April 1, 2016 to March 31, 2017)

Percentages indicate year-on-year changes

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2016	56,700	7.8	4,150	12.8	4,150	9.2	2,800	15.2	76.68
Full year	120,000	8.3	9,500	8.7	9,500	6.5	6,400	11.2	175.26

## 4. Notes

(1) Changes in significant subsidiaries during the year ended March 31, 2016

(changes in specified subsidiaries resulting in the change in scope of consolidation): No

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: Yes

Changes in accounting policies due to other reasons: No

Changes in accounting estimates: No

Restatement of prior period financial statements: No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2016	37,375,636 shares	As of March 31, 2015	37,375,636 shares
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Number of treasury shares at the end of the period

As of March 31, 2016	858,658 shares	As of March 31, 2015	84,711 shares
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Average number of shares during the period

Year ended March 31, 2016	36,824,551 shares	Year ended March 31, 2015	37,291,212 shares
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Reference: Summary of non-consolidated financial results

1. Non-consolidated financial results for the year ended March 31, 2016 (from April 1, 2015 to March 31, 2016)

(1) Non-consolidated financial results

Percentages indicate year-on-year changes

	Net sales		Operating income		Ordinary income		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2016	103,621	7.9	7,762	30.4	8,196	17.7	5,459	15.5
Year ended March 31, 2015	96,061	(2.8)	5,955	(8.2)	6,963	3.4	4,725	15.9

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Year ended March 31, 2016	148.26		147.32	
Year ended March 31, 2015	126.72		-	

(2) Non-consolidated financial position

	Total assets		Net assets		Equity ratio		Net assets per share	
	Millions of yen		Millions of yen		%		Yen	
As of March 31, 2016	72,758		55,378		75.6		1,505.49	
Year ended March 31, 2015	64,166		55,355		86.0		1,479.76	

Reference: Equity      As of March 31, 2016      ¥54,975 million  
                                  As of March 31, 2015      ¥55,181 million

2. Forecast of non-consolidated financial results for the year ending March 31, 2017 (from April 1, 2016 to March 31, 2017)

Percentages indicate year-on-year changes

	Net sales		Ordinary income		Profit		Earnings per share	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen	
Six months ending September 30, 2016	52,800	8.4	3,700	3.2	2,600	6.8	71.20	
Full year	112,300	8.4	8,700	6.1	6,100	11.7	167.05	

\* Indication regarding execution of audit procedures

This financial results report is exempt from the audit procedures in accordance with the Financial Instruments and Exchange Act. At the time of disclosure of this financial results report, the audit procedures for financial statements in accordance with the Financial Instruments and Exchange Act have not been completed.

\* Proper use of forecasts of financial results, and other special matters

Caution concerning forward-looking statements

The forward-looking statements, including the earnings forecasts shown in this document, include forecasts based on certain assumptions and plans available at the time of disclosure of this document. Actual results may differ materially due to risks and uncertainty regarding economic and industry trends, price competition, and exchange rate fluctuations.

**Consolidated financial statements**  
**Consolidated balance sheets**

(Millions of yen)

	As of March 31, 2015	As of March 31, 2016
Assets		
Current assets		
Cash and deposits	26,736	32,993
Notes and accounts receivable - trade	16,364	15,616
Electronically recorded monetary claims - operating	526	789
Merchandise and finished goods	7,614	9,332
Deferred tax assets	4	720
Short-term loans receivable	21	19
Other	2,900	952
Allowance for doubtful accounts	(2)	(1)
Total current assets	54,165	60,423
Non-current assets		
Property, plant and equipment		
Buildings and structures	7,621	7,597
Accumulated depreciation	(3,573)	(3,746)
Buildings and structures, net	4,048	3,851
Land	6,588	9,174
Leased assets	275	316
Accumulated depreciation	(156)	(185)
Leased assets, net	119	130
Other	1,478	1,575
Accumulated depreciation	(936)	(1,140)
Other, net	541	435
Total property, plant and equipment	11,297	13,591
Intangible assets		
Leased assets	60	41
Other	88	78
Total intangible assets	148	119
Investments and other assets		
Investment securities	1,593	1,475
Long-term loans receivable	29	32
Deferred tax assets	65	166
Other	1,006	1,016
Allowance for doubtful accounts	(27)	(19)
Total investments and other assets	2,667	2,671
Total non-current assets	14,114	16,382
Total assets	68,280	76,806

(Millions of yen)

	As of March 31, 2015	As of March 31, 2016
<b>Liabilities</b>		
<b>Current liabilities</b>		
Accounts payable - trade	4,698	4,816
Lease obligations	83	80
Income taxes payable	1,515	1,881
Deferred tax liabilities	527	–
Provision for directors' bonuses	62	73
Provision for bonuses	45	40
Other	2,388	3,856
<b>Total current liabilities</b>	<b>9,321</b>	<b>10,747</b>
<b>Non-current liabilities</b>		
Long-term loans payable	–	7,000
Lease obligations	157	132
Net defined benefit liability	389	550
Asset retirement obligations	55	56
Other	194	154
<b>Total non-current liabilities</b>	<b>797</b>	<b>7,894</b>
<b>Total liabilities</b>	<b>10,119</b>	<b>18,642</b>
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Capital stock	4,993	4,993
Capital surplus	6,043	6,043
Retained earnings	44,526	48,803
Treasury shares	(80)	(1,777)
<b>Total shareholders' equity</b>	<b>55,482</b>	<b>58,063</b>
<b>Accumulated other comprehensive income</b>		
Valuation difference on available-for-sale securities	260	188
Deferred gains or losses on hedges	1,379	(1,255)
Foreign currency translation adjustment	177	81
Remeasurements of defined benefit plans	(117)	(215)
<b>Total accumulated other comprehensive income</b>	<b>1,700</b>	<b>(1,199)</b>
Subscription rights to shares	173	402
Non-controlling interests	804	897
<b>Total net assets</b>	<b>58,161</b>	<b>58,163</b>
<b>Total liabilities and net assets</b>	<b>68,280</b>	<b>76,806</b>

**Consolidated statements of income and consolidated statements of comprehensive income**  
**Consolidated statements of income**

(Millions of yen)

	Fiscal year ended March 31, 2015	Fiscal year ended March 31, 2016
Net sales	103,647	110,843
Cost of sales	79,250	83,880
Gross profit	24,396	26,962
Selling, general and administrative expenses	17,853	18,226
Operating income	6,543	8,736
Non-operating income		
Interest and dividend income	79	23
Gain on sales of investment securities	19	3
Gain on adjustment of account payable	92	56
Foreign exchange gains	293	77
Operations consignment fee of subsidiaries and affiliates	9	6
Other	132	70
Total non-operating income	628	238
Non-operating expenses		
Interest expenses	13	8
Commission fee	19	25
Other	25	19
Total non-operating expenses	57	53
Ordinary income	7,114	8,921
Extraordinary income		
Gain on liquidation of subsidiaries and associates	13	–
Gain on sales of shares of subsidiaries and associates	158	–
Total extraordinary income	172	–
Extraordinary losses		
Loss on valuation of shares of subsidiaries and associates	19	7
Loss on liquidation of subsidiaries and associates	10	–
Provision of allowance for doubtful accounts for subsidiaries and associates	14	–
Total extraordinary losses	43	7
Profit before income taxes	7,243	8,914
Income taxes - current	2,505	2,975
Income taxes - deferred	25	(26)
Total income taxes	2,531	2,948
Profit	4,712	5,965
Profit attributable to non-controlling interests	234	211
Profit attributable to owners of parent	4,477	5,754

## Consolidated statements of comprehensive income

(Millions of yen)

	Fiscal year ended March 31, 2015	Fiscal year ended March 31, 2016
Profit	4,712	5,965
Other comprehensive income		
Valuation difference on available-for-sale securities	179	(71)
Deferred gains or losses on hedges	1,275	(2,634)
Foreign currency translation adjustment	68	(152)
Remeasurements of defined benefit plans, net of tax	(0)	(98)
Total other comprehensive income	1,523	(2,956)
Comprehensive income	6,235	3,008
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	5,975	2,854
Comprehensive income attributable to non-controlling interests	259	154

## Consolidated statements of changes in equity

Fiscal year ended March 31, 2015

(Millions of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	4,993	6,043	41,354	(79)	52,310
Changes of items during period					
Dividends of surplus			(1,305)		(1,305)
Profit attributable to owners of parent			4,477		4,477
Purchase of treasury shares				(0)	(0)
Net changes of items other than shareholders' equity					
Total changes of items during period	-	-	3,172	(0)	3,171
Balance at end of current period	4,993	6,043	44,526	(80)	55,482

	Accumulated other comprehensive income					Subscription rights to shares	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of current period	80	103	134	(116)	201	-	904	53,416
Changes of items during period								
Dividends of surplus								(1,305)
Profit attributable to owners of parent								4,477
Purchase of treasury shares								(0)
Net changes of items other than shareholders' equity	179	1,275	43	(0)	1,498	173	(99)	1,572
Total changes of items during period	179	1,275	43	(0)	1,498	173	(99)	4,744
Balance at end of current period	260	1,379	177	(117)	1,700	173	804	58,161



Fiscal year ended March 31, 2016

(Millions of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	4,993	6,043	44,526	(80)	55,482
Changes of items during period					
Dividends of surplus			(1,477)		(1,477)
Profit attributable to owners of parent			5,754		5,754
Purchase of treasury shares				(1,696)	(1,696)
Net changes of items other than shareholders' equity					
Total changes of items during period	–	–	4,277	(1,696)	2,580
Balance at end of current period	4,993	6,043	48,803	(1,777)	58,063

	Accumulated other comprehensive income					Subscription rights to shares	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of current period	260	1,379	177	(117)	1,700	173	804	58,161
Changes of items during period								
Dividends of surplus								(1,477)
Profit attributable to owners of parent								5,754
Purchase of treasury shares								(1,696)
Net changes of items other than shareholders' equity	(71)	(2,634)	(96)	(98)	(2,899)	229	92	(2,578)
Total changes of items during period	(71)	(2,634)	(96)	(98)	(2,899)	229	92	2
Balance at end of current period	188	(1,255)	81	(215)	(1,199)	402	897	58,163

## Consolidated statements of cash flows

(Millions of yen)

	Fiscal year ended March 31, 2015	Fiscal year ended March 31, 2016
Cash flows from operating activities		
Profit before income taxes	7,243	8,914
Depreciation	518	499
Increase (decrease) in provision for directors' bonuses	7	10
Increase (decrease) in provision for bonuses	5	(5)
Increase (decrease) in allowance for doubtful accounts	(145)	(8)
Increase (decrease) in net defined benefit liability	43	24
Interest and dividend income	(79)	(23)
Interest expenses	13	8
Loss (gain) on sales of investment securities	(19)	(3)
Loss on valuation of shares of subsidiaries and associates	19	7
Loss (gain) on sales of shares of subsidiaries and associates	(158)	–
Loss (gain) on liquidation of subsidiaries and associates	(3)	–
Decrease (increase) in notes and accounts receivable - trade	(930)	397
Decrease (increase) in inventories	(285)	(1,737)
Increase (decrease) in notes and accounts payable - trade	246	138
Increase (decrease) in accrued consumption taxes	389	(453)
Decrease (increase) in other current assets	(101)	(64)
Increase (decrease) in other current liabilities	328	160
Other, net	372	249
Subtotal	7,464	8,113
Interest and dividend income received	79	23
Interest expenses paid	(15)	(8)
Income taxes paid	(2,786)	(2,644)
Net cash provided by (used in) operating activities	4,741	5,483
Cash flows from investing activities		
Payments into time deposits	(2,000)	–
Proceeds from withdrawal of time deposits	2,000	–
Purchase of property, plant and equipment	(258)	(2,738)
Purchase of investment securities	(25)	(17)
Proceeds from sales of investment securities	272	6
Proceeds from liquidation of subsidiaries and affiliated company	17	–
Purchase of shares of subsidiaries and associates	(54)	(1)
Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation	555	–
Proceeds from sales of shares of subsidiaries resulting in change in scope of consolidation	132	–
Payments of loans receivable	(47)	(29)
Collection of loans receivable	20	28
Other payments	(38)	(29)
Other proceeds	6	4
Net cash provided by (used in) investing activities	581	(2,775)

(Millions of yen)

	Fiscal year ended March 31, 2015	Fiscal year ended March 31, 2016
Cash flows from financing activities		
Proceeds from long-term loans payable	–	7,000
Repayments of long-term loans payable	(203)	–
Redemption of bonds	(2,500)	–
Purchase of treasury shares	(0)	(1,696)
Repayments of lease obligations	(88)	(91)
Repayments of installment payables	(38)	(38)
Cash dividends paid	(1,305)	(1,477)
Dividends paid to non-controlling interests	(778)	(61)
Net cash provided by (used in) financing activities	(4,914)	3,634
Effect of exchange rate change on cash and cash equivalents	94	(85)
Net increase (decrease) in cash and cash equivalents	503	6,256
Cash and cash equivalents at beginning of period	26,233	26,736
Cash and cash equivalents at end of period	26,736	32,993